Commander, Navy Installations Command Competitive Sourcing Town Hall Briefing – October 2006

Objective of Brief

- **Provide Information to Employees So They Will Understand What is to Come and What to Expect.**
  - **Provide Basic Overview of Competitive Sourcing Process to Employees.**
  - **Provide Information Regarding the Three Competitions that Have Been Publicly Announced.**

Agenda

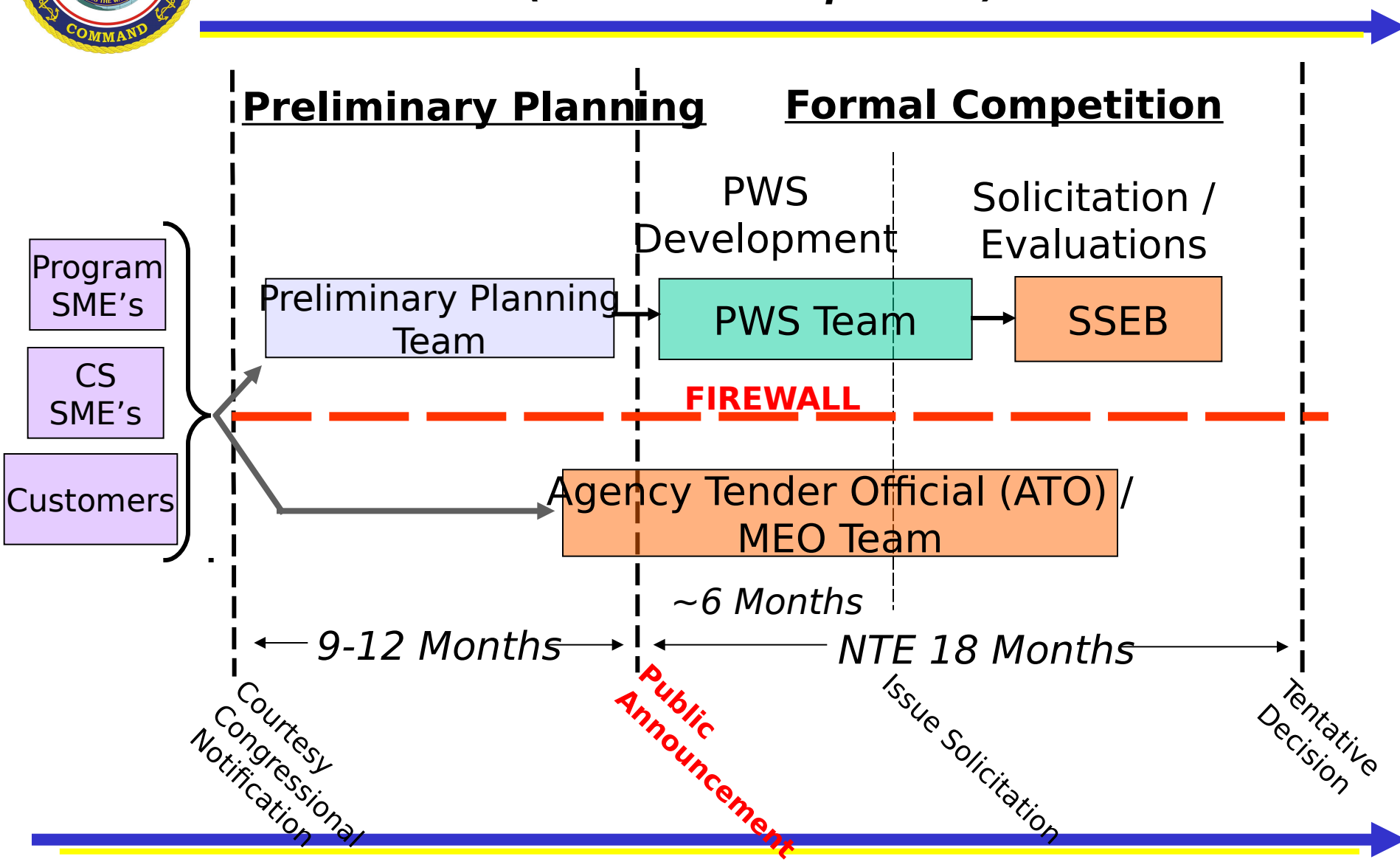
- Overview of Competitive Sourcing Process
- CNIC Competitive Sourcing Competition Status
- HR Process
- Public Affairs / Communications
- Questions and Answers

Introduction

- Revised OMB Circular A-76
  - Issued 29 May 2003
    - DOD Approval to Proceed Under New Circular APR 2004
  - New Competition Rules Following Rigors of the Federal Acquisition Regulations (FAR)
  - Shorter Time Limits for Finishing Study
  - Applies to All Transfer of Work Between Navy Employees and Private Sector

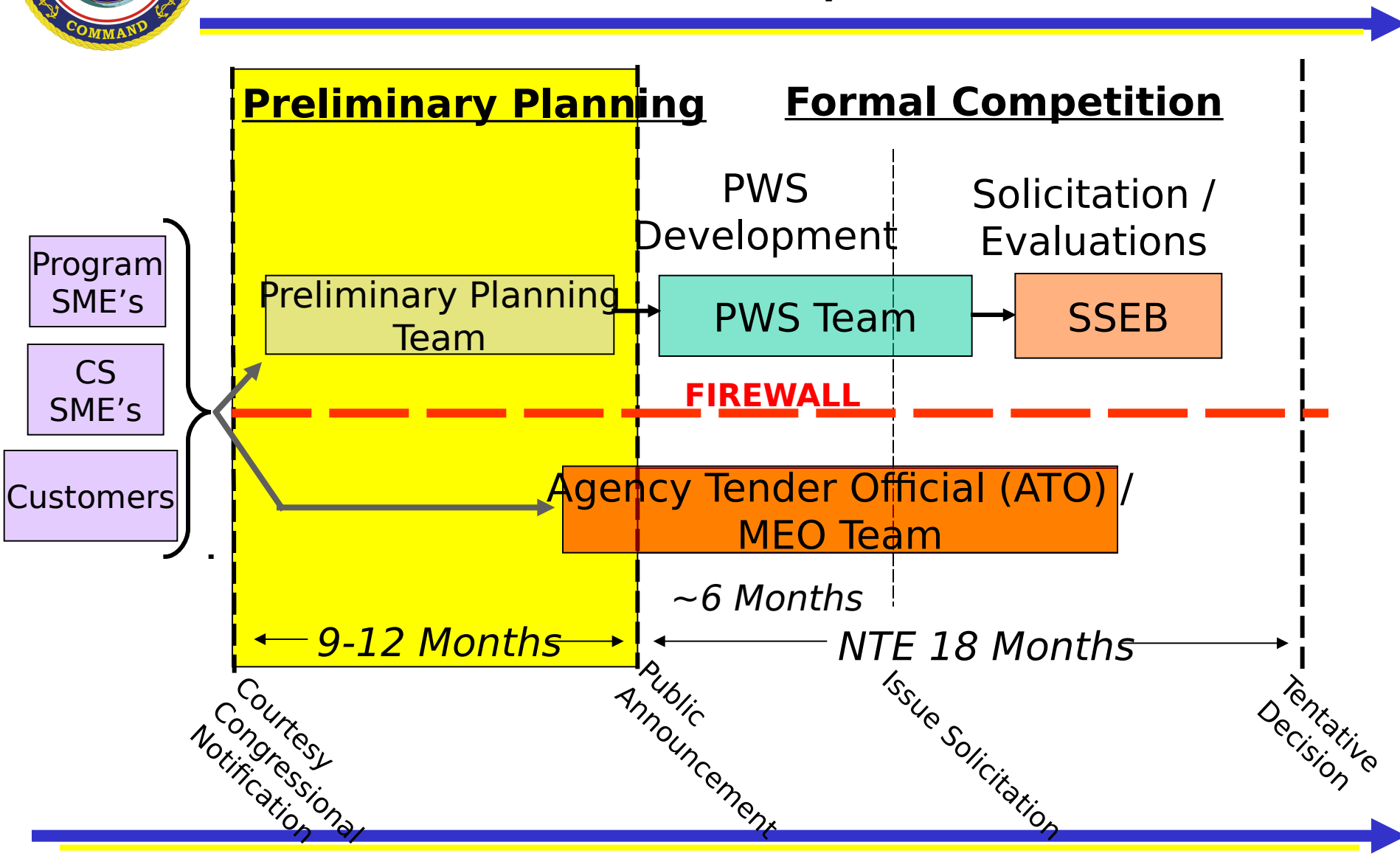
Process and Resources

(Standard Competition)



Process and Resources

(Standard Competition)



Preliminary Planning Phase

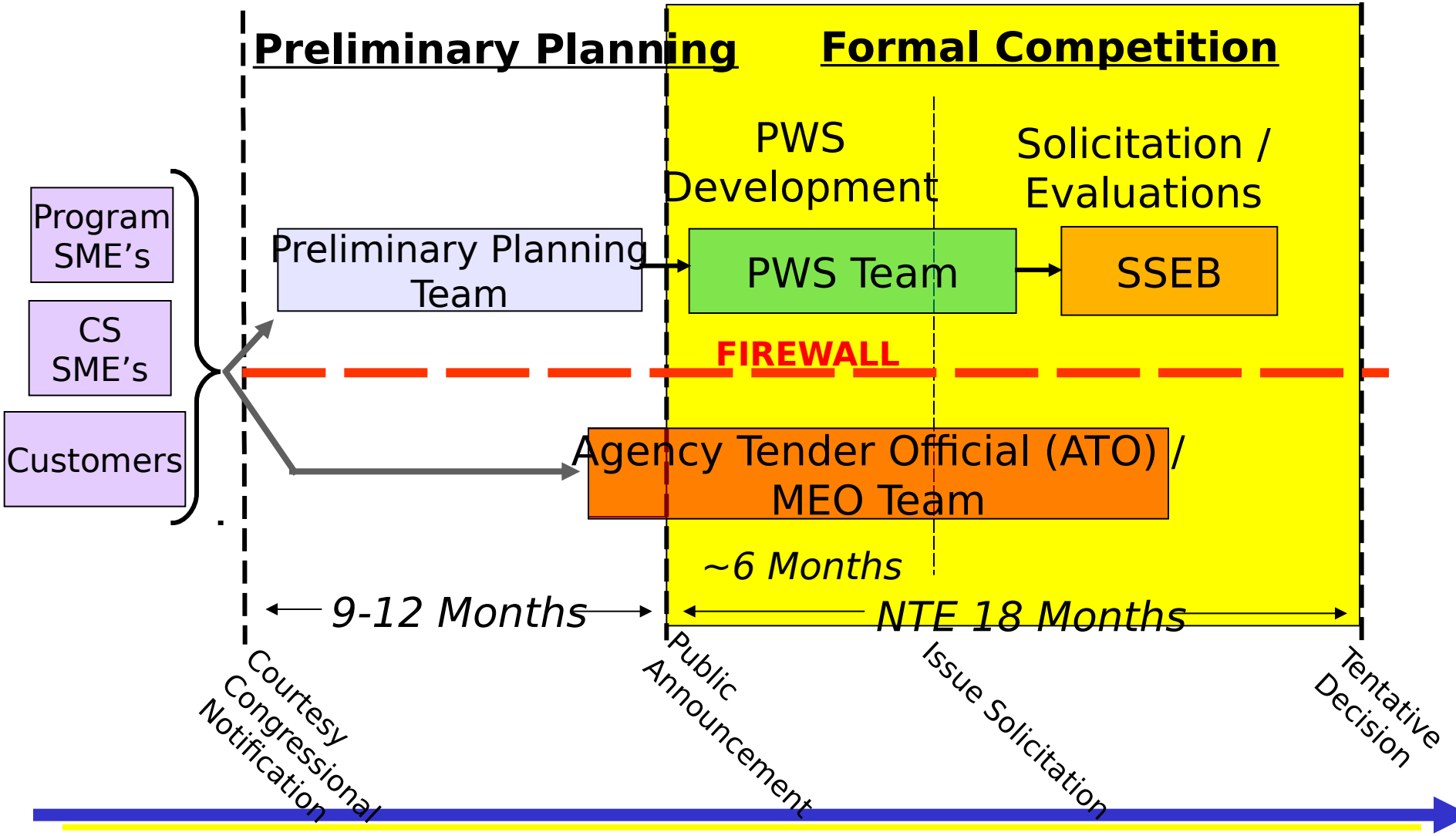
- Preliminary Planning Team
  - Reviews/Validates Billet Inventory
  - Collect Workload Data & Systems
  - Property Inventory
  - Develop work/tasks to be competed
  - Identify Resources for the Continuing Government Activity (CGA) which are outside the scope of the study

FIREWALL

- Agency Tender Official/Most Efficient Organization (ATO/MEO) Team
  - Team Leader assigned by BSO
  - Advance Planning

Process and Resources

(Standard Competition)



Formal Competition

- **2 Phases**
  - Performance Work Statement (PWS) Development
  - Solicitation/Evaluation

- **Outcomes**
  - Issue of Solicitation/Request for Proposal (RFP)
  - Develop Tentative Decision

FIREWALL

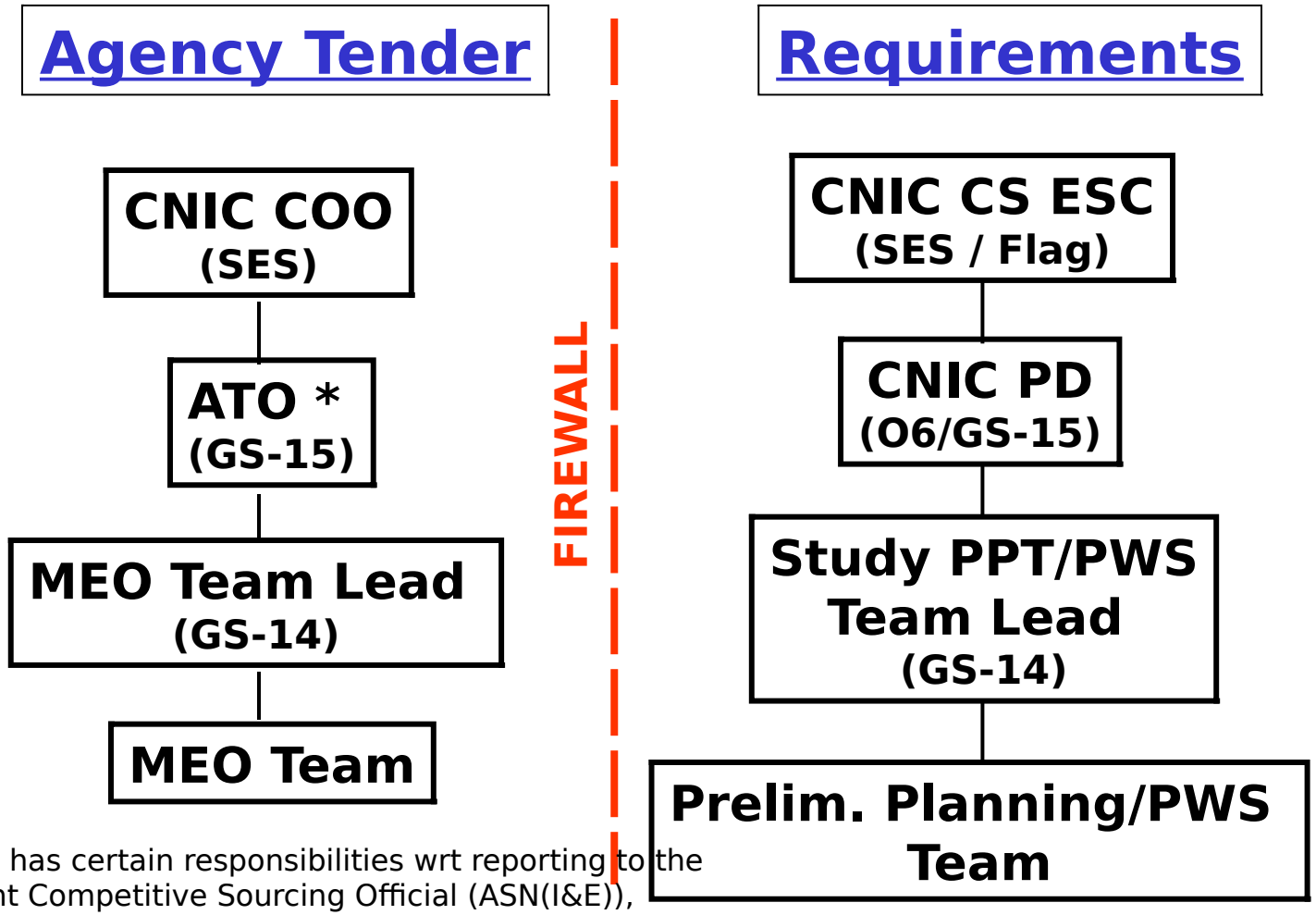
- **Agency Tender/MEO Team Develops MEO**
  - Develop MEO / Agency Tender in Response to Request For Proposal

CNIC Competitive Sourcing Strategy

Three Competitions Announced

1. Non-Guard Security Support Services
2. Emergency Management Dispatch Support Services
3. Safety Support Services

CNIC Competitive Sourcing Governance / Oversight



* ATO also has certain responsibilities wrt reporting to the Component Competitive Sourcing Official (ASN(I&E)), Per OMB Circ. A-76.

Non-Guard Security Support Services & EM Dispatch Support Services

Inherently Governmental

- **Law Enforcement Functions *(Includes Patrol and Drug MWD)***
- **Guard Functions**
- **Physical Security Planning and Assessment Review/Approval**
- **TASM Approval**
- **AA&E Oversight**
- **Training Curriculum Review/Approval**
- **Traffic Violation Adjudication**
- **Quality Assurance**

Retained In-house

Commercial Activities

- **Vehicle Inspection**
- **Working Dogs (Explosive Detection)**
- **Pass and ID Office Services**
- **Dispatching Services**
- **Court Services (Administrative Support)**
- **Armory and Ready for Issue**
- **Training Services**
- **Physical Security Services**
- **Supply/Logistics Services**
- **Administrative Services**
- **Crime Prevention Services**
- **Surveillance Detection Services *(Surge Requirements)***

Included in A-76

Non-Guard Security Support Services - POAM

Focus for the next month

- ✓ Public Announcement Date 29 Sep 06
- Data Collection Complete Nov 06
- Preliminary Planning Complete Nov 06
- PWS Development Kick Off Nov 06
- MEO Team Kick-Off Dec 06
- Draft PWS Posted Apr 07
- PWS Completed May 07
- Solicitation (RFP) Issued May 07
- Solicitation Closes Aug 07

Non-Guard Security Support Services PP/PWS Team

PWS Development Group

- CNIC Team Lead
- CNIC Functional Mgr
- Southeast
- Midwest
- Southwest
- Northwest
- CSACOE
- Support Consultant

PWS Review Group

- CNIC
- Southeast
- Hawaii
- Mid-West
- Mid-Atlantic
- NSA MidSo
- Southwest
- Southwest
- Northwest
- Guam
- FFC
- NDW
- Southeast
- Southeast
- Hawaii
- CSACOE
- Support Consultant

Emergency Management Dispatch Support Services - POAM

Focus for the next month

- ✓ Public Announcement Date 29 Sep 06
- Data Collection Complete Nov 06
- Preliminary Planning Complete Nov 06
- PWS Development Kick Off Nov 06
- MEO Team Kick-Off Dec 06
- Draft PWS Posted Apr 07
- PWS Completed May 07
- Solicitation (RFP) Issued May 07
- Solicitation Closes Aug 07

Emergency Management Dispatch Support Services PP/PWS Team

PWS Development Group

- CNIC Team Lead
- CNIC Functional Mgr
- Southwest
- Southeast
- Hawaii
- Guam
- SPAWAR Chas
- SPAWAR Chas
- ATFP C41 APM
- CSACOE
- Support Consultant

PWS Review Group

- CNIC
- Southeast
- Hawaii
- Mid-West
- Mid-Atlantic
- NSA MidSo
- Southwest
- Southwest
- Northwest
- Guam
- FFC
- NDW
- Southeast
- Southeast
- Hawaii
- CSACOE
- Support Consultant

Safety Support Services

Inherently Governmental

- **Designated in writing**
- **Approval responsibilities**
- **Obligation/Execution of funds**
- **Oversight / Quality Assurance**

Retained In-house

Commercial Activities

- **OSH**
- **Explosives**
- **Traffic Services**
- **Recreation/Off-Duty (RODS)**

Included in A-76

Safety Support Services - POA&M

Focus for the next two months

- ✓ **Public Announcement Date 29 Sep 06**
- **Data Collection Complete Nov 06**
- **Preliminary Planning Complete Dec 06**
- **PWS Development Kick-Off Jan 07**
- **MEO Team Kick-Off Jan 07**
- **Draft PWS Posted Apr 07**
- **PWS Completed Jun 07**
- **Solicitation (RFP) Issued Jul 07**
- **Solicitation Closes Sep 07**
- **Performance Decision Jan 08**
- **Implementation Mar 08**

Safety Support Services
PP/PWS Team

PWS Development Group

- CNIC Team Lead
- Hawaii
- Mid-Atlantic
- Mid-Atlantic
- Mid-West
- Northwest
- Southeast
- Southeast
- Southeast
- Southwest
- NDW
- Support Consultant

HR PROCESS

- Union Participation Encouraged IAW Local Agreements
- Temporary and Term Appointments
- VSIP, VERA, Outplacement Assistance, Job Swaps, Transition Assistance, Counseling Used to Lessen Impact
- Priority Placement Program

- Reminder - Keep Resume Up to Date

Public Affairs / Comms

- Monthly Updates – CNIC Communicator / Region / Installation Newsletters
- CNIC Competitive Sourcing Website
  - http://www.cnic.navy.mil/cnic_hq_site/CompetitiveSourcing/index.htm
  - Program Specific Studies
  - Acronyms and Terms
  - Q&A's
  - Submit Questions

NSA Mid-South A-76 POCs

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References

A-76 Links:

CNIC A-76 Studies

- http://www.cnic.navy.mil/cnic_hq_site/CompetitiveSourcing/index.htm
- Program Specific Studies
- Acronyms and Terms
- Q&A's

A-76 Information

Share A-76 Site

- http://emissary.acq.osd.mil/inst/share.nsf/contdeflook/home-index
- site contains guidance, sample documents, best practices, and tools relating to the A-76 cost comparison process.

Navy Competitive Sourcing Site

- http://competitivesourcing.navy.mil/
- site contains information and links relating to the Strategic sourcing program

Things to Remember

- 89% of the time, the function remains in-house
- Right of First Refusal
- CA Study is Navy-wide
- 12 to 18 months before a decision is made
- Periodic Reviews of the MEO are required
- Government & Contractor bid on the same scope of work and performance standards to ensure fairness

Things to Remember (Cont'd)

- Teams will be formed to study and develop the Performance Work Statement
- MEO will be developed out of the Performance Work Statement
- Information on each Phase will be passed as quickly as possible

Competitive Sourcing

Questions

&

Answers